



July 12, 2019

To Our Customers,

Effective Monday, August 12, 2019, USG will increase prices on the following products:

- All Commercial and Retail ceiling panels will increase as follows:
 - All mineral fiber ceiling panels and Gypsum Lay In Panels (GLIP) – 7%
 - Fiberglass panels – 9%

Your USG sales representative will contact you to discuss our escalation guidelines. As always, we appreciate your business, and look forward to our continued partnership.

Sincerely,

A handwritten signature in black ink that reads "Matt Byrne". The signature is written in a cursive, flowing style.

Matt Byrne
Senior V.P. Sales, North America
USG

COVERAGE AREA: All United States